

# Procurement of the Surrey Adult Psychological Therapies (IAPT) Service

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**Niki Baier**

**Deputy Director of Acute & Collaborative  
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**Welcome, Call Protocol & Agenda**

# Agenda



**Surrey Heartlands**  
Clinical Commissioning Group

Wednesday 21 <sup>st</sup> October 2020			
13:00	<b>Welcome and Introductions Call overview and etiquette</b>	Niki Baier, Deputy Director of Acute & Collaborative Contracts, NHS Surrey Heartlands CCG	<a href="#">Join Microsoft Teams Meeting</a>  <i>See Microsoft Team meeting protocol/helpful tips below.</i>  In some instances when joining a Teams call you will receive a message to say you are in a 'Waiting Room/lobby'. Should this be the case please wait and you will be let in by the host.
13:05	<b>System/Service/Performance Overview of services within Surrey</b>	Neil Manrai, Mental Health and Learning Disabilities Commissioner, NHS Surrey Heartlands CCG	
13:15	<b>Finance Overview</b>	Neil Manrai, Mental Health and Learning Disabilities Commissioner, NHS Surrey Heartlands CCG / Linda Broughton, Finance Lead, NHS Surrey Heartlands CCG	
13:20	<b>Breakout sessions Room 1</b> <ul style="list-style-type: none"> <li>• Lead Provider model considerations</li> <li>• AQP Model considerations</li> <li>• Commissioning Level considerations</li> <li>• Commissioning and service model preferences</li> <li>• Service Spec considerations</li> </ul>	ALL  Number of breakout rooms will depend on number of participants.	Links to join the breakout sessions will be allocated and reminders given of the process on the day  <a href="#">Join Microsoft Teams Meeting</a>

# Agenda continued ..

	<p><b>Room 2</b></p> <ul style="list-style-type: none"> <li>• Lead Provider model considerations</li> <li>• AQP Model considerations</li> <li>• Commissioning Level considerations</li> <li>• Commissioning and service model preferences</li> <li>• Service Spec considerations</li> </ul> <p>Any additional rooms will have the same content</p>		<p>Links to join the breakout sessions will be allocated and reminders given of the process on the day</p> <p><a href="#">Join Microsoft Teams Meeting</a></p>
<b>14:00</b>	<b>Feedback and discussion following Break Out sessions</b>	Facilitated by each breakout lead - TBC	<p>Participants will re-join the main meeting call.</p> <p><a href="#">Join Microsoft Teams Meeting</a></p> <p>The break-out facilitator will support callers with the process.</p>
<b>14:10</b>	<b>Next Steps / Timeframes</b>	Lyn Reynolds, Procurement Consultant, NHS Surrey Heartlands CCG	
<b>14:15</b>	<b>Questions from callers</b>	Facilitated by Niki Baier, Deputy Director of Acute & Collaborative Contracts, NHS Surrey Heartlands CCG	
<b>14:30</b>	<b>Close</b>		

**Neil Manrai**

**Mental Health and Learning Disabilities**

**Commissioner**

**NHS Surrey Heartlands CCG**

**System/Service/Performance Overview**

# Our system

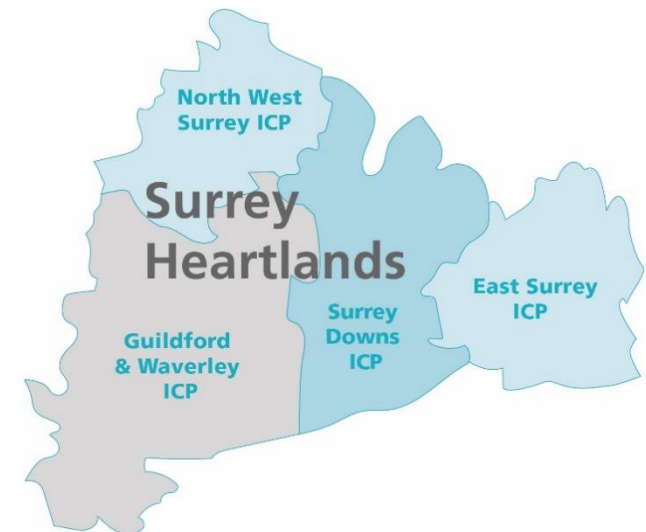
Surrey Heartlands Health and Care Partnership is one of 14 Integrated Care Systems in England. The ICS is a partnership of local health and care organisations covering a population of approximately one million people; 85% of the Surrey population.

Our area has three acute hospitals and one Clinical Commissioning Group (CCG); NHS Surrey Heartlands CCG.

Surrey Heartlands CCG launched in April 2020 and is a merger of East Surrey CCG, Guildford and Waverley CCG, North West Surrey CCG and Surrey Downs CCG.

Our system is divided into local Integrated Care Partnerships, working across four geographical areas; East Surrey, Guildford and Waverley, North West Surrey and Surrey Downs.

The CCG has a membership of 94 GP practices working across 24 Primary Care Networks (PCNs) serving natural communities of 30,000 to 50,000 people. Mental health services are integrated in eleven PCNs.



# Current service

The current Service started in July 2016 and is delivered by six providers under an Any Qualified Provider (AQP) commissioning model. The Service is paid for on a cost-per-case basis using a locally determined tariff.

The Service is informed by NICE guidelines outlined in the IAPT Manual. Treatment is traditionally delivered at Steps 2 and 3.

Adults over the age of 18 registered with a GP in Surrey Heartlands or Surrey Heath are eligible to access the Service. A pilot to reduce the age of access to 17 is currently on-going.

Providers offer face-to-face, telephone and online appointments. Since the Covid-19 pandemic, the Service has continued to deliver appointments virtually.

The main key performance indications (KPIs) are set by the NHS Long-Term Plan:

- Access (numbers of people entering treatment)
- Waiting times
- Recovery
- Reliable Improvement

Providers are co-located in PCNs to deliver the Service to people with long-term conditions (LTCs).

# Access rates

Access targets increase annually and are based on the prevalence of the population with a common mental health disorder.

Prevalence estimates have historically been based on the Adult Psychiatric Morbidity Survey, which took place in 2000. The 2014 survey has informed prevalence estimates for 2020/21.

CCG:	Prevalence estimate	2015/16	2016/17**	2017/18**	2018/19**	2019/20**	2020/21**
		Activity Target					
	(No. of people) *	15%	15.8%	16.8%	19.0%	22.0%	25.0%
<b>(All)</b>	<b>103,757</b>	<b>15,564</b>	<b>16,394</b>	<b>17,431</b>	<b>19,714</b>	<b>22,827</b>	<b>25,939</b>
East Surrey	16,834	2,525	2,660	2,828	3,198	3,703	4,209
Guildford & Waverley	19,010	2,852	3,004	3,194	3,612	4,182	4,753
North West Surrey	32,288	4,843	5,102	5,424	6,135	7,103	8,072
Surrey Downs	26,709	4,006	4,220	4,487	5,075	5,876	6,677
Surrey Heath	8,916	1,337	1,409	1,498	1,694	1,962	2,229

Plans set out in the NHS Long Term Plan build on the ambitions of the [Five Year Forward View for Mental Health](#), and will see the number of people with anxiety disorders or depression who can access talking therapies through IAPT increase by an additional 380,000 per year to reach 1.9 million by 2023/24. Details of local IAPT services are available on the [NHS website](#). The [NHS Mental Health Implementation Plan 2019/20 – 2023/24](#) provides a new framework to ensure delivery, at the local level, on the commitment to pursue the most ambitious transformation of mental health care in England.



# Performance: Access and Recovery

## Mental Health Core Dataset 2019-20

ACCESS												
CCG/ICP	Reporting period - Rolling Quarter											
	Q1 - 4.94% Target			Q2 - 5.13% Target			Q3 5.31% Target			Q4 - 5.5% Target		
	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20
East Surrey	5.61 %	5.78 %	5.61 %	5.99 %	5.72 %	6.02 %	6.07 %	6.31 %	6.04 %	5.99 %	6.25 %	6.68 %
Guildford and Waverley	4.69 %	4.91 %	4.59 %	4.67 %	4.25 %	4.35 %	4.37 %	4.52 %	4.89 %	5.55 %	6.18 %	6.38 %
North West Surrey	4.89 %	4.91 %	4.86 %	5.09 %	5.22 %	5.20 %	5.22 %	5.14 %	5.16 %	5.30 %	5.84 %	6.21 %
Surrey Downs	5.20%	5.47%	5.28%	5.47%	5.22%	5.41%	5.54%	5.63%	5.75%	5.88%	6.38%	6.50%
Surrey Heath	4.21 %	4.26 %	4.60 %	4.88 %	5.05 %	5.16 %	4.77 %	4.43 %	4.66 %	5.66 %	6.11 %	5.83 %

RECOVERY												
CCG/ICP	Reporting period - Rolling Quarter											
	50% Target											
	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20
East Surrey	54.14 %	53.73 %	51.91 %	51.03 %	51.05 %	50.68 %	50.00 %	50.00 %	48.06 %	47.97 %	48.06 %	48.98 %
Guildford and Waverley	52.89 %	54.14 %	54.62 %	54.41 %	52.80 %	51.24 %	50.43 %	51.40 %	55.45 %	56.44 %	52.17 %	48.03 %
North West Surrey	53.06 %	52.63 %	50.49 %	50.00 %	49.54 %	51.30 %	51.77 %	51.82 %	50.00 %	51.55 %	52.91 %	52.94 %
Surrey Downs	52.91%	52.41%	51.63%	53.37%	54.45%	55.21%	54.97%	53.72%	53.85%	50.28%	50.28%	50.50%
Surrey Heath	55.56 %	53.57 %	52.00 %	49.12 %	52.63 %	52.63 %	54.35 %	46.51 %	52.38 %	56.10 %	59.52 %	52.94 %



# Finance

- 2019/20 spend with IAPT providers on IAPT activity: **£8.8m**
- = Total spend for the 4 CCGs which make up Surrey Heartlands CCG.
- Excludes trainee salary support which is funded separately.

# **BREAKOUT ROOMS**

## **Market Experience/Questions/Feedback**

Room1 - Stephen Murphy (Head of Adult Mental Health Commissioning, NHS Surrey Heartlands CCG)

Room 2 - Neil Manrai (Mental Health and Learning Disabilities Commissioner, NHS Surrey Heartlands CCG)













# **FEEDBACK FROM BREAKOUT ROOMS**

**Room 1 – Stephen Murphy**

**Room 2 – Neil Manrai**

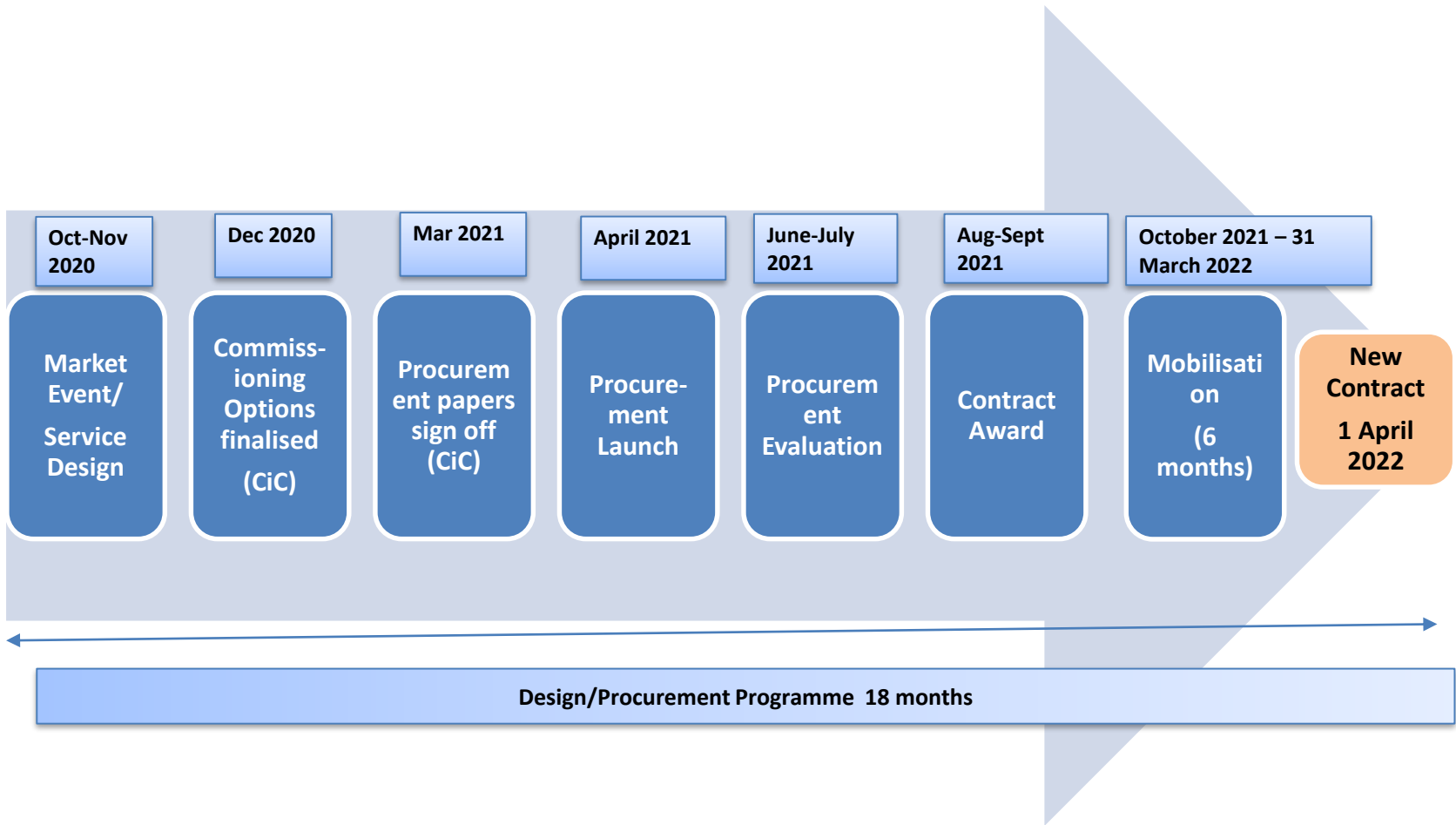
**Lyn Reynolds**

Procurement Consultant

NHS Surrey Heartlands CCG

**Next Steps / Procurement Timeline**

# INDICATIVE Procurement timeline



**Niki Baier**

**Deputy Director of Acute & Collaborative  
Contracts**

**NHS Surrey Heartlands CCG**

**Q&A / Close**